

Full year and fourth quarter 2013

February 6, 2014

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Disclaimer



Forward-Looking Statements

This document may contain forward-looking information and statements about Aperam and its subsidiaries. These statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, products and services, and statements regarding future performance. Forward-looking statements may be identified by the words “believe,” “expect,” “anticipate,” “target” or similar expressions. Although Aperam’s management believes that the expectations reflected in such forward-looking statements are reasonable, investors and holders of Aperam’s securities are cautioned that forward-looking information and statements are subject to numerous risks and uncertainties, many of which are difficult to predict and generally beyond the control of Aperam, that could cause actual results and developments to differ materially and adversely from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include those discussed or identified in Aperam’s filings with the Luxembourg Stock Market Authority for the Financial Markets (Commission de Surveillance du Secteur Financier). Aperam undertakes no obligation to publicly update its forward-looking statements or information, whether as a result of new information, future events, or otherwise.

Introduction & overview



Highlights:

- Health and Safety frequency rate of 1.3x in 2013 compared to 1.3x in 2012
- Shipments of 1,728 thousand tonnes in full year 2013, a 3% increase compared to shipments of 1,683 thousand tonnes in full year 2012
- EBITDA of USD 292 million in full year 2013, compared to EBITDA of USD 217 million in full year 2012^[1]
- Basic loss per share of USD 1.28 in 2013
- Cash flow from operations amounted to USD 204 million in 2013
- Net debt of USD 690 million on December 31, 2013, representing a gearing of 23% compared to a net debt of USD 816 million on December 31, 2012

Prospects:

- EBITDA in Q1 2014 is expected to increase compared to EBITDA in Q4 2013
- Net debt to remain under control in Q1 2014

2014 – 2015 Plan:

- Expansion of Leadership Journey® to USD 475 million by 2015, targeting more than USD 100 million of gains over next 2 years

“In 2013, despite the deterioration of market conditions, we were able to improve our profitability and reduce our net debt level thanks to the successful progress of the Leadership Journey® and the Top Line strategy.”

^[1] Figures for 2012 have been restated due to change in accounting principle of defined benefit plans and other long-term employee benefits, and adoption of revised IAS 19 standard.

Full year and fourth quarter 2013

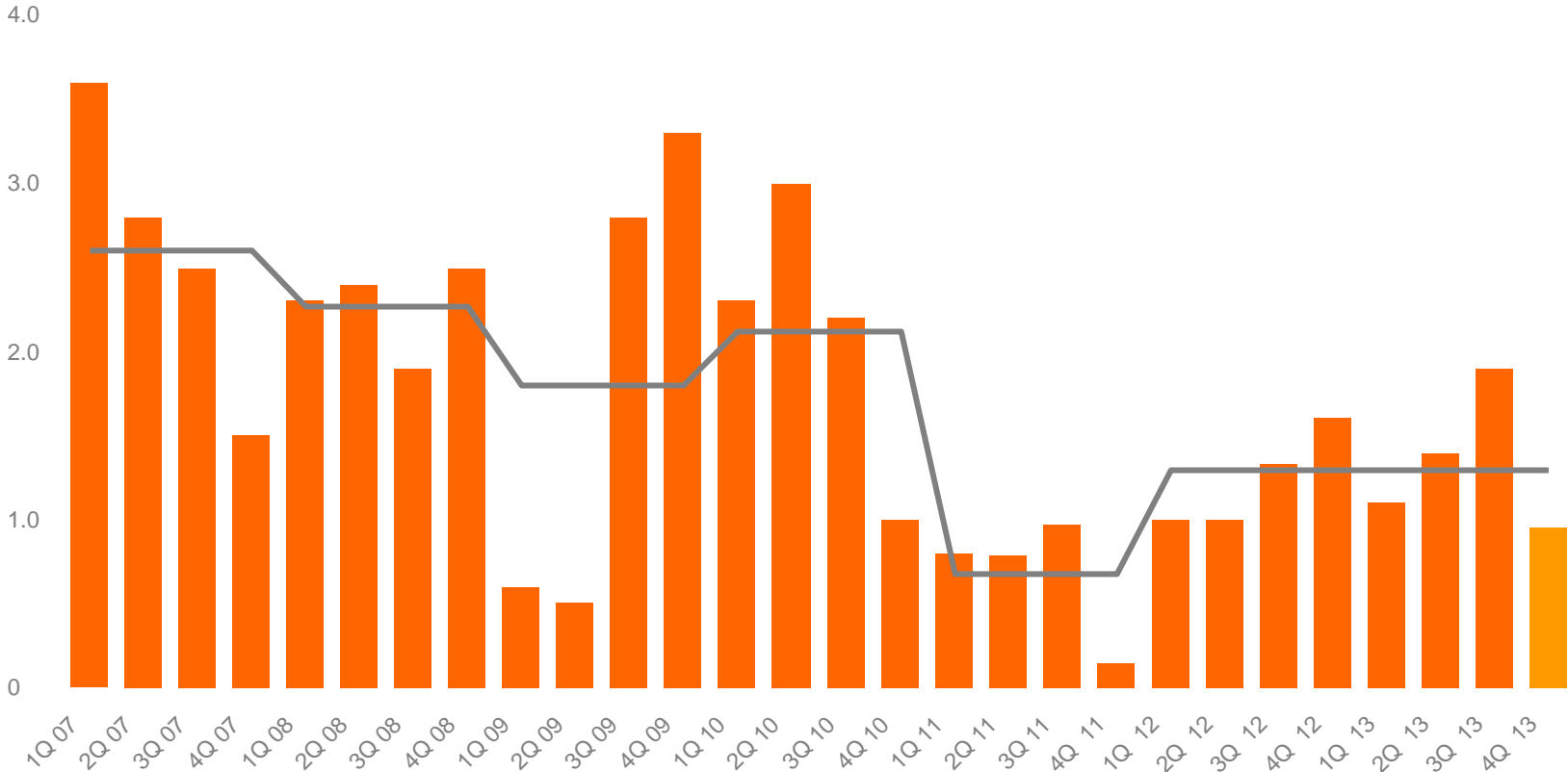


Health & Safety

Health & Safety Performance



Lost Time Injury Frequency rate*



Health & Safety frequency rate of 1.0x in Q4 2013

* WorldSteel-standard: Fr = lost time Injuries per 1.000.000 worked hours; based on own personnel and contractors

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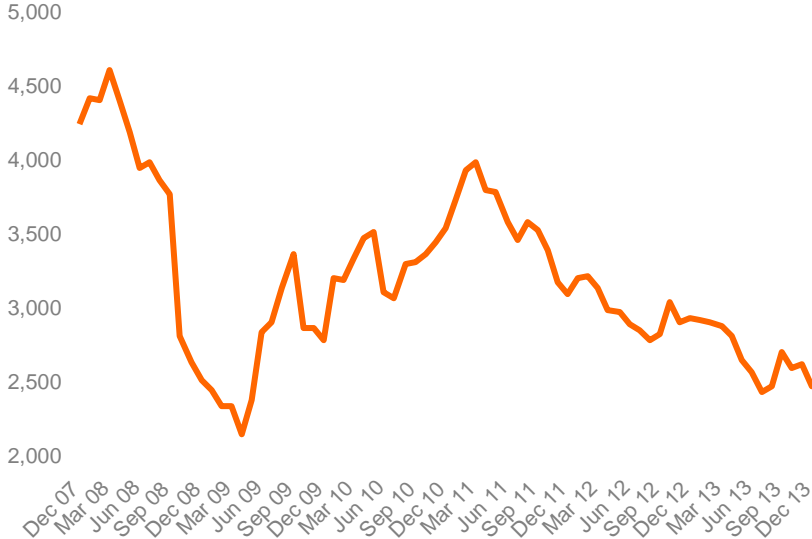
Environment and markets

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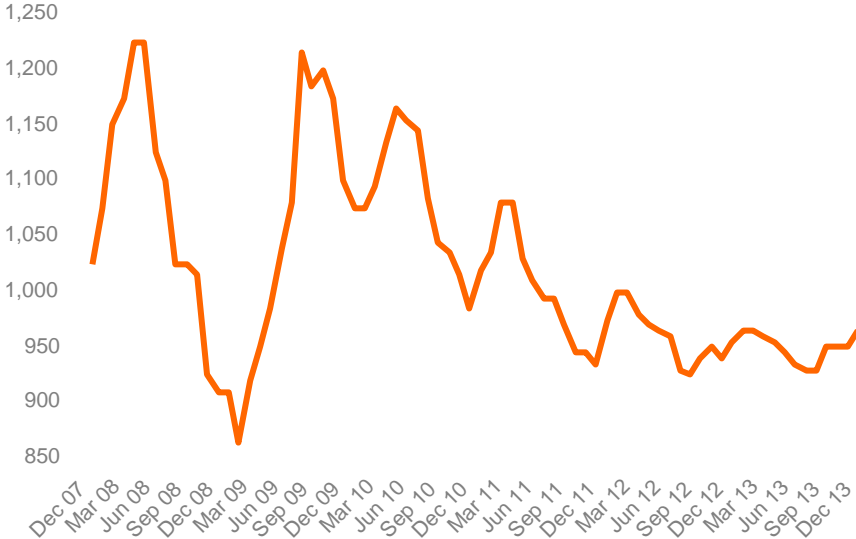
Stainless steel prices



China - CR 304 2B 2mm coil transaction price (USD/t)*



Southern Europe - CR 304 2B 2mm coil base price (€/t)*



Stainless steel market started to rebound at the end of 2013

*Source: SBB/Platts

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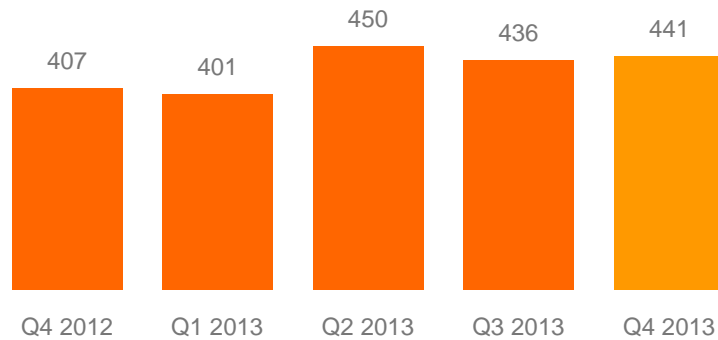
Performance and prospects

Performance and prospects

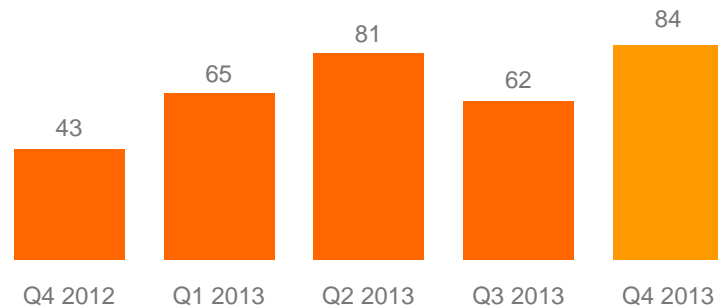
Fourth quarter operating performance



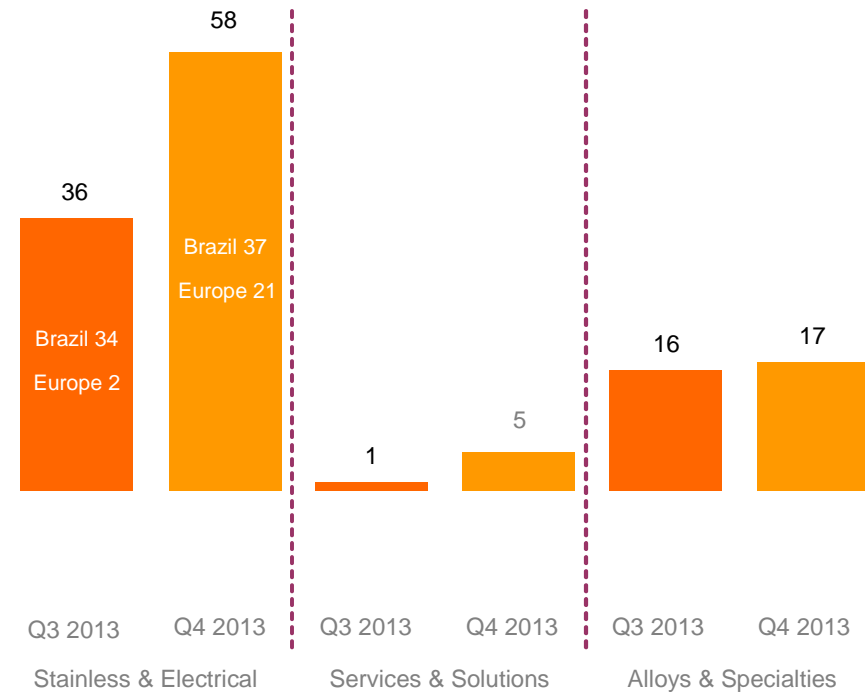
Shipments ('000t)



EBITDA (USD million) ^[1]



Q4 2013 EBITDA per division (USD million) ^[1]



EBITDA of 190 USD/t in Q4 2013 compared to 142 USD/t in Q3 2013

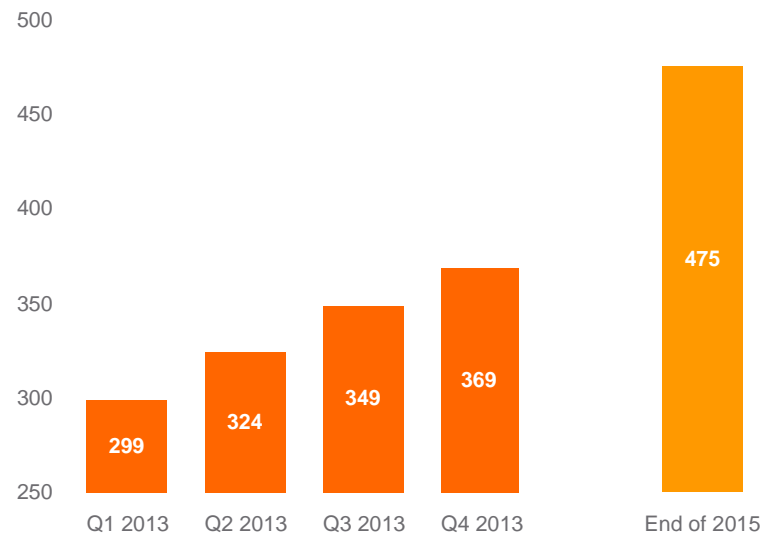
^[1] Figures for 2012 have been restated due to change in accounting principle of defined benefit plans and other long-term employee benefits, and adoption of revised IAS 19 standard. Difference with total Aperam's quarterly Ebitda comes from the Others & Specialties division.

Performance and prospects

Leadership Journey®



Cumulated gains (USD million)



Key projects completed since beginning of 2011

- In Brazil, VSS*, switch from LPG to natural gas and conversion of blast furnace number 2 from coke to biomass.
- In Europe,
 - Suspension of traditional cold roll mill in Isbergues
 - Completion of the new hot annealing and pickling line in Gueugnon
- In Services & Solutions, Service Center expansion in Campinas
- Completion of the Imphy meltshop enhancement (Alloys & Speciality)

Key projects progressing

- Industrial optimization and rationalization in Europe (from 20 to 17 tools)
- Closure of Firminy (Precision) underway
- Yield and Quality improvement, Sourcing initiative, SG&A reduction through organisation simplification...

Key new project

- Debottlenecking the finishing line of the Imphy Wire Rod mill (Alloys & Speciality)

Expansion of Leadership Journey® to USD 475 million by 2015, targeting more than USD 100 million of gains over next 2 years

*VSS – Voluntary Separation Scheme

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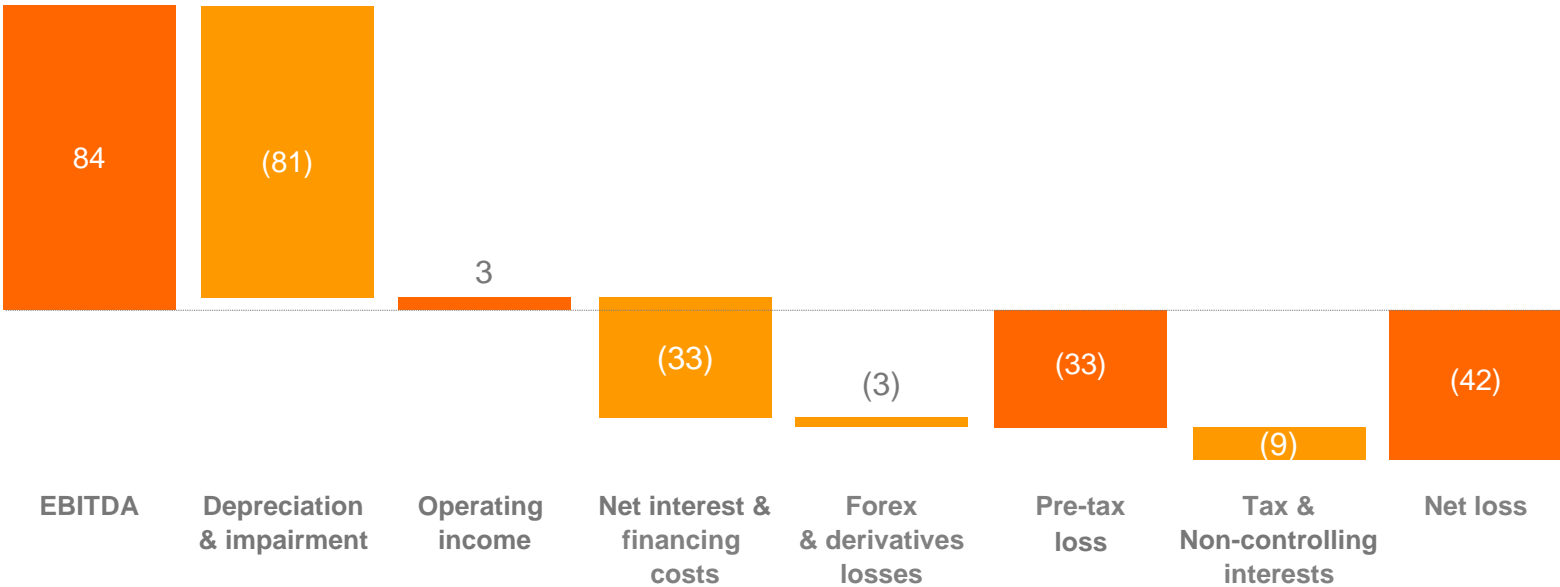
Financial results

Financial results

Fourth quarter P&L highlights



EBITDA to net income (USD million)



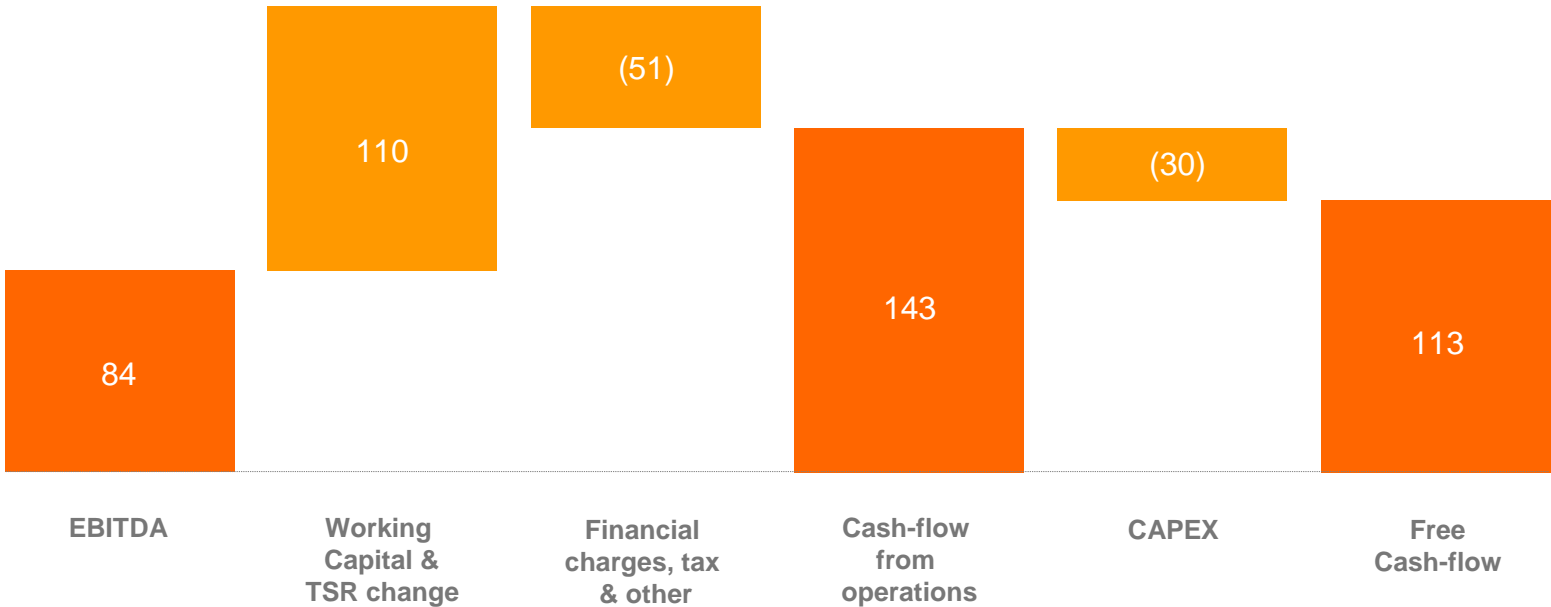
Loss per share of USD 0.53 in the fourth quarter of 2013

Financial results

Fourth quarter cash flow highlights



Free cash flow (USD million)



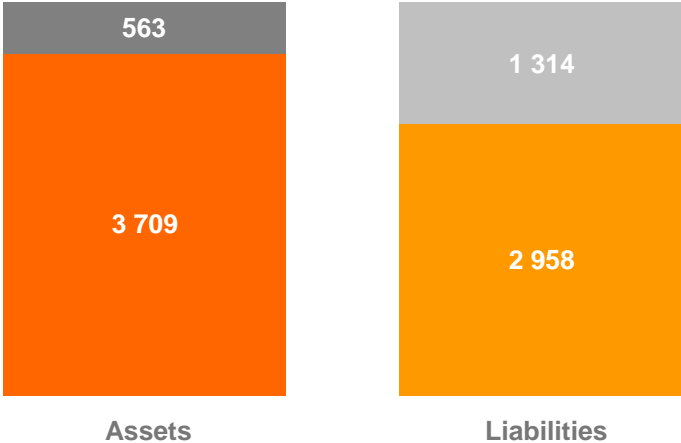
USD 143 million of cash from operations in Q4 2013

Financial results

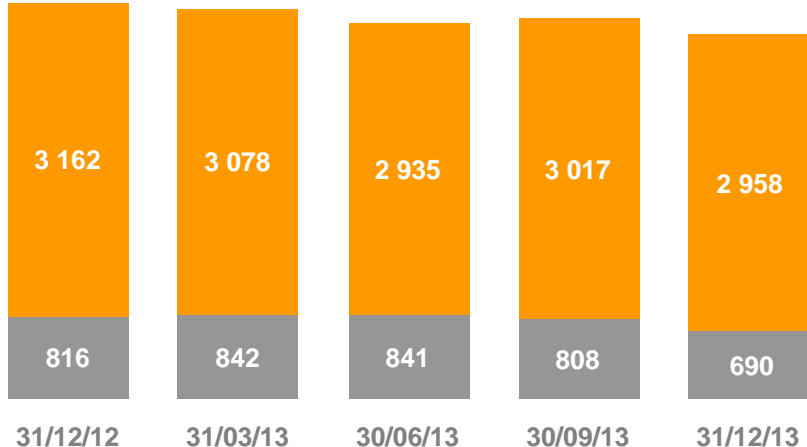
Fourth quarter balance sheet highlights



Assets & liabilities (USD million)



Equity & net debt (USD million) ^[1]



- Non-current assets
- Shareholders' equity
- Working capital
- Other net liabilities
- Net Debt
- Equity

Net debt of USD 690 million, representing a gearing of 23%

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Q&A