

Third quarter 2012

October 30, 2012

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Disclaimer



Forward-Looking Statements

This document may contain forward-looking information and statements about Aperam and its subsidiaries. These statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, products and services, and statements regarding future performance. Forward-looking statements may be identified by the words “believe,” “expect,” “anticipate,” “target” or similar expressions. Although Aperam’s management believes that the expectations reflected in such forward-looking statements are reasonable, investors and holders of Aperam’s securities are cautioned that forward-looking information and statements are subject to numerous risks and uncertainties, many of which are difficult to predict and generally beyond the control of Aperam, that could cause actual results and developments to differ materially and adversely from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include those discussed or identified in Aperam’s filings with the Luxembourg Stock Market Authority for the Financial Markets (*Commission de Surveillance du Secteur Financier*). For more information about these risks and uncertainties, the reader is encouraged to refer to page 5 of Aperam’s interim financial report for the half year ended June 30, 2012 filed on July 31, 2012. Aperam undertakes no obligation to publicly update its forward-looking statements or information, whether as a result of new information, future events, or otherwise

Introduction & overview



Highlights:

- Health and Safety frequency rate of 1.3x in Q3 2012 compared to 1.0x in Q2 2012
- Shipments of 410 thousand tonnes in Q3 2012, a 5% decrease compared to shipments of 433 thousand tonnes in Q2 2012
- EBITDA of USD 42 million in Q3 2012 compared to EBITDA of USD 65 million in Q2 2012
- Basic earnings per share of USD (0.21) in Q3 2012
- Cash outflow from operations amounted to USD 50 million in Q3 2012
- Net debt of USD 987 million at September 30, 2012, representing a gearing of 31%

Prospects:

- EBITDA in Q4 2012 is expected to be comparable to EBITDA in Q3 2012 due to uncertain stainless steel market conditions
- Net debt expected to decrease significantly in Q4 2012

“As expected, seasonality and low market prices resulting in lower EBITDA in Q3 compared to Q2. However, during the quarter, Aperam made good progress on the Leadership Journey with the completion of several key investment projects.”

Third quarter 2012

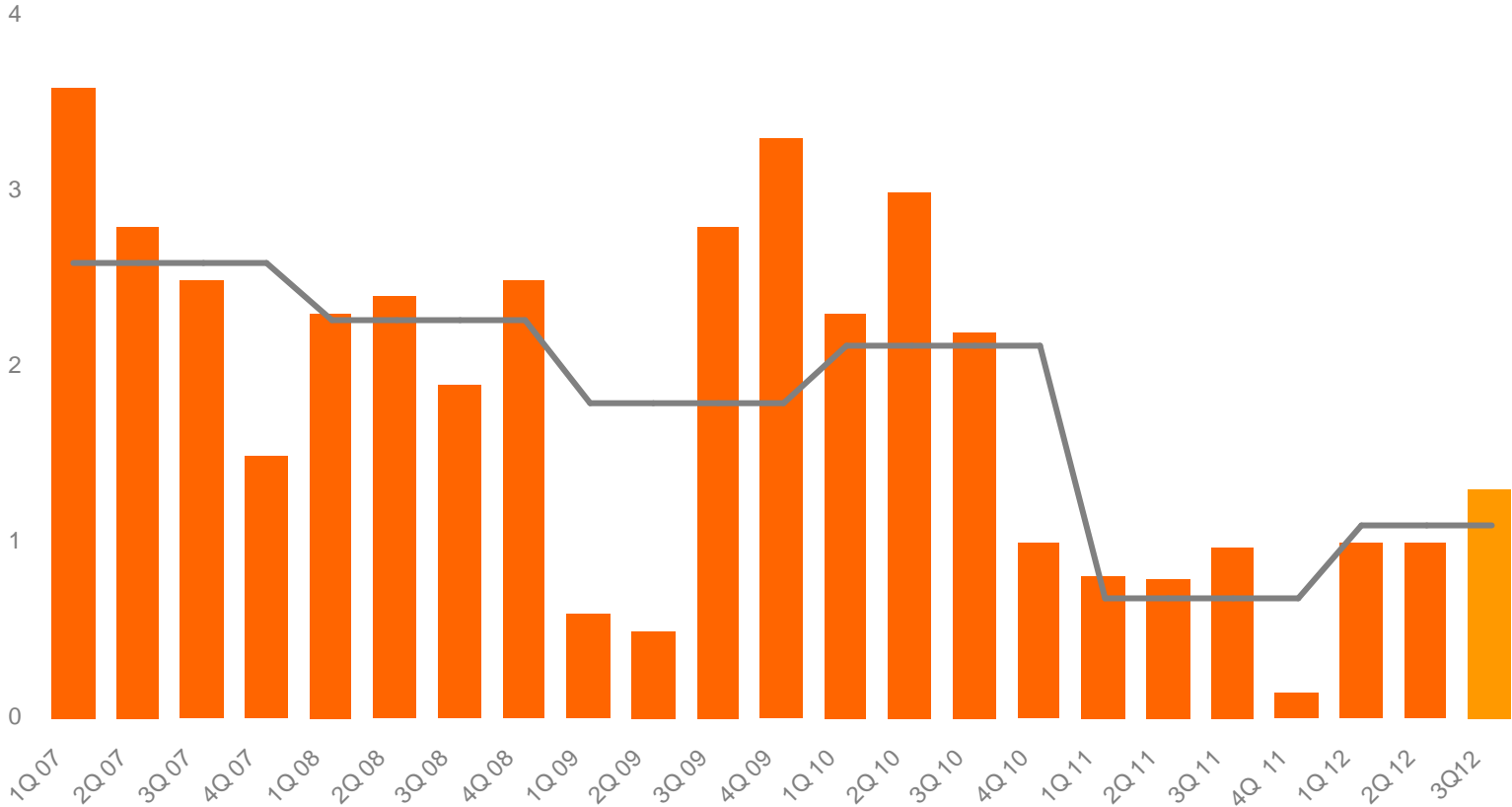
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Health & Safety

Health & Safety Performance



Frequency rate*



Health & Safety frequency rate of 1.3x in Q3 2012

* IISI-standard: Fr = lost time Injuries per 1.000.000 worked hours; based on own personnel and contractors

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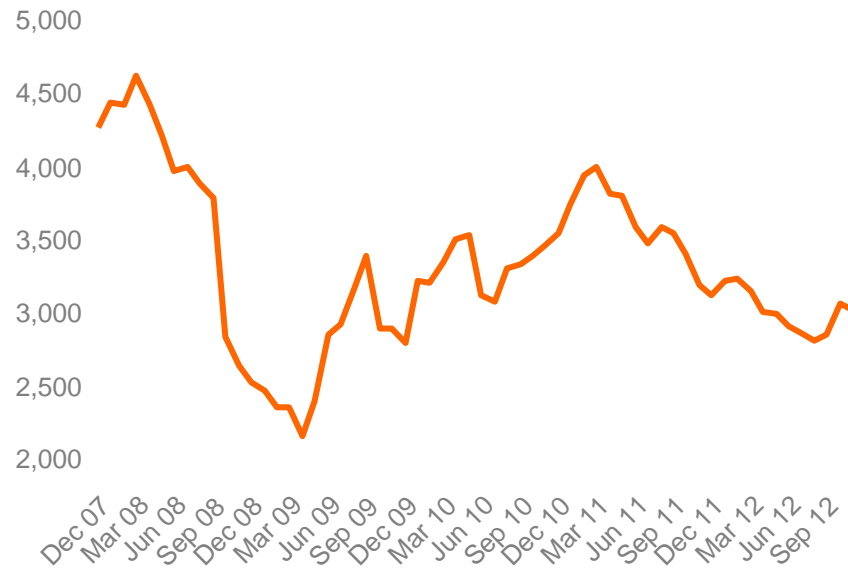
Environment and markets

Environment and markets

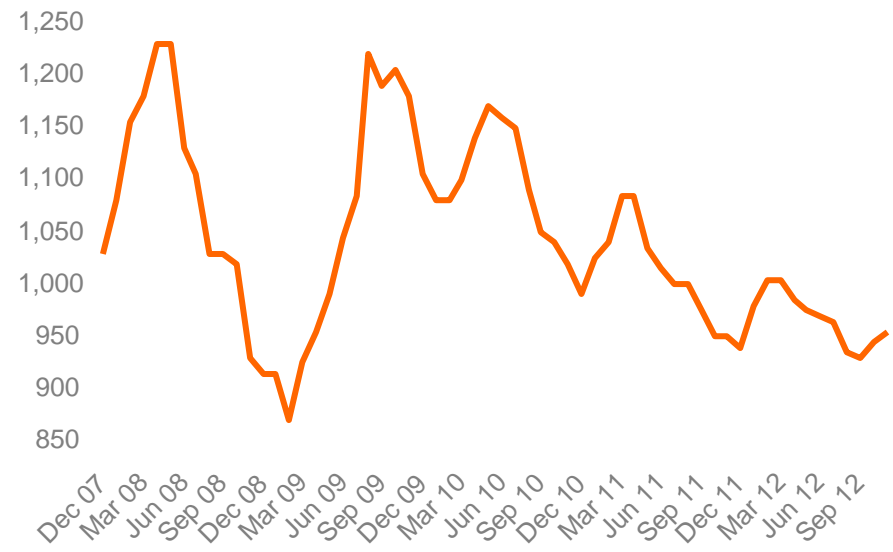
Stainless steel prices



China - CR 304 2B 2mm coil transaction price (USD/t)*



Southern Europe - CR 304 2B 2mm coil base price (€/t)*



Base prices reached a floor in Q3 and have started to rebound

*Source: SBB

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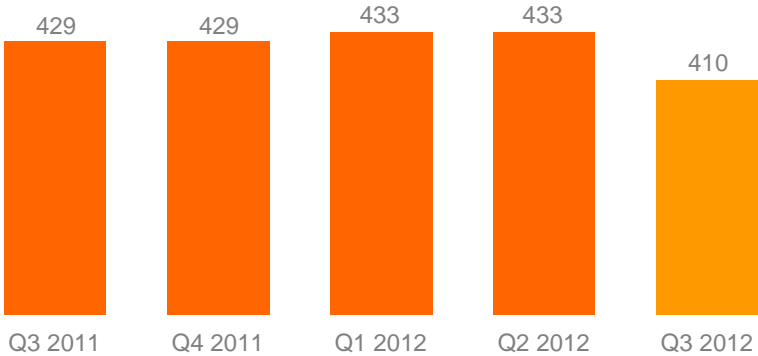
Performance and prospects

Performance and prospects

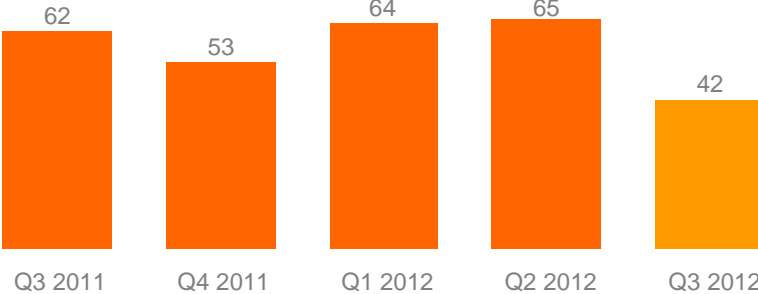
Third quarter operating performance



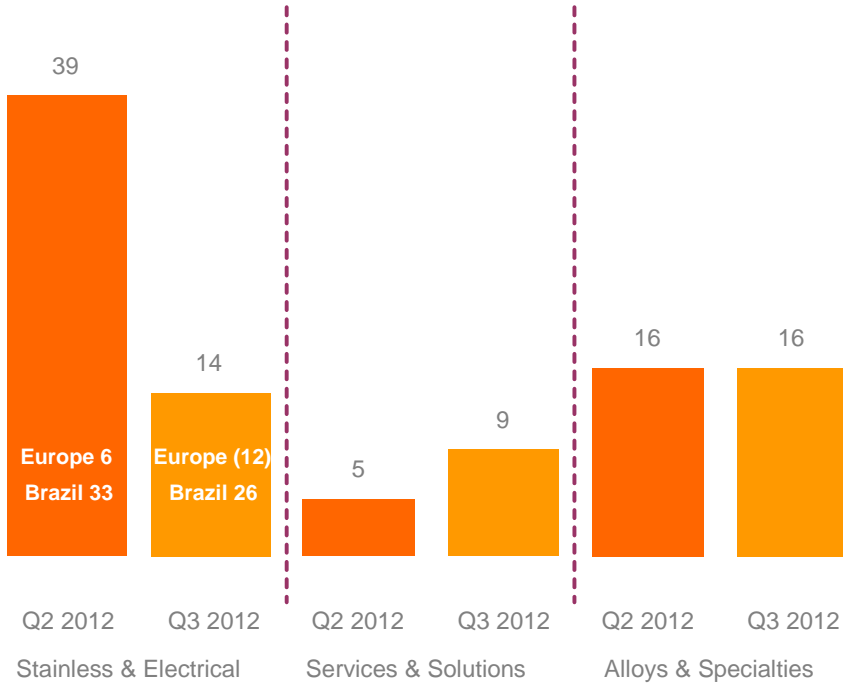
Shipments ('000t)



EBITDA (USD million)



Q3 2012 EBITDA per division (USD million)



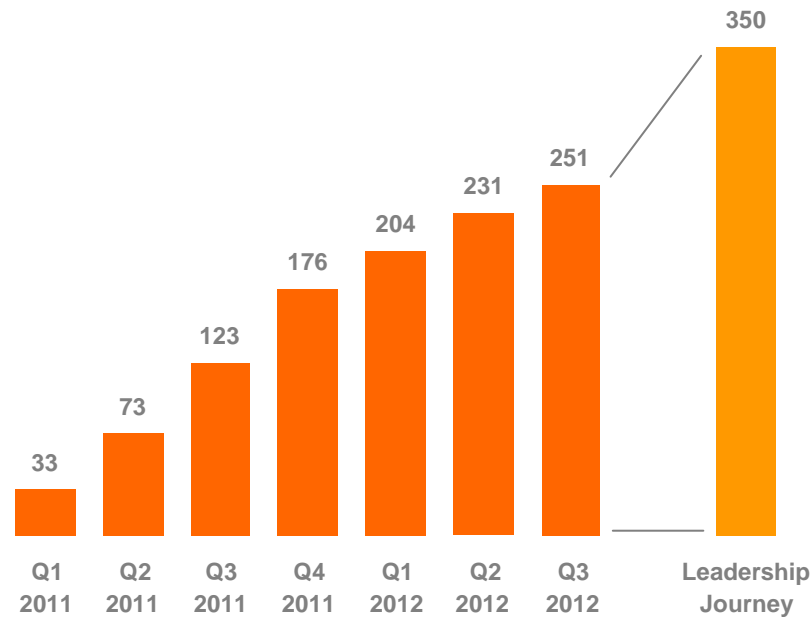
EBITDA of 102 USD/t in Q3 2012 compared to 150 USD/t in Q2 2012

Performance and prospects

Leadership Journey[®]



Cumulated gains and 2013 target (USD million)



Key projects completed since beginning of 2011

- In Brazil, VSS*, switch from LPG to natural gas and conversion of blast furnace number 2 from coke to biomass
- In Europe, suspension of traditional cold roll mill in Isbergues and investment in a new hot annealing and pickling line in Gueugnon (France).

Key projects completed in Q3 2012

- Completion of a new induction furnace and electro slag remelting furnace at Imphy (France – Alloys & Speciality)
- Completion of a service center expansion in Campinas (Brazil – Services & Solutions)
- Completion of a new hot annealing and pickling line in Gueugnon (France - Stainless & Electrical Steel)

Key projects progressing

- Industrial optimization and rationalization in Europe (from 29 tools to 17 tools)
- New actions on meltshop and downstream following benchmarking in Brazil
- New sourcing initiatives
- Yield and quality improvement, SG&A reduction through organization simplification, biomass development, new product growth...

Key projects completed during Q3 2012

*VSS – Voluntary Separation Scheme

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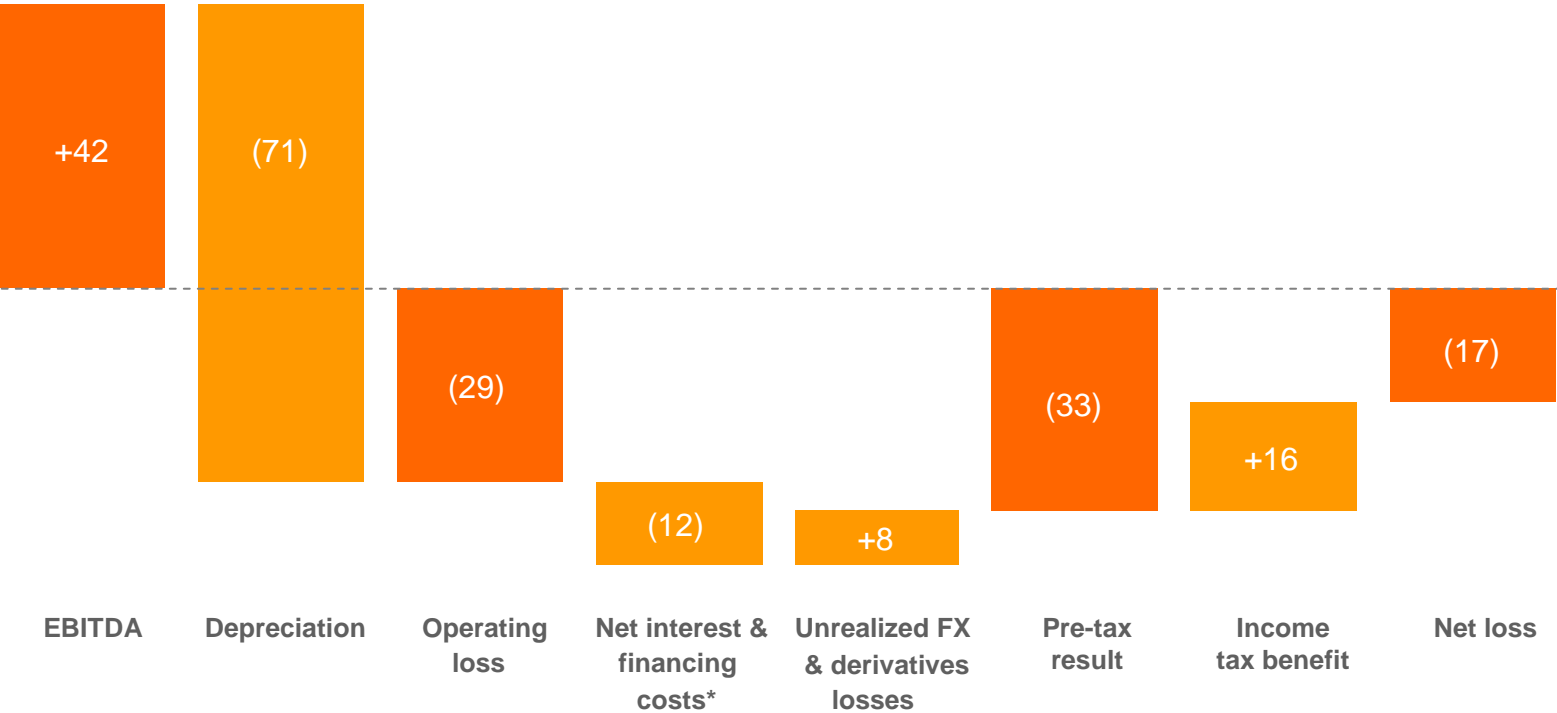
Financial results

Financial results

Third quarter P&L highlights



EBITDA to net income (USD million)



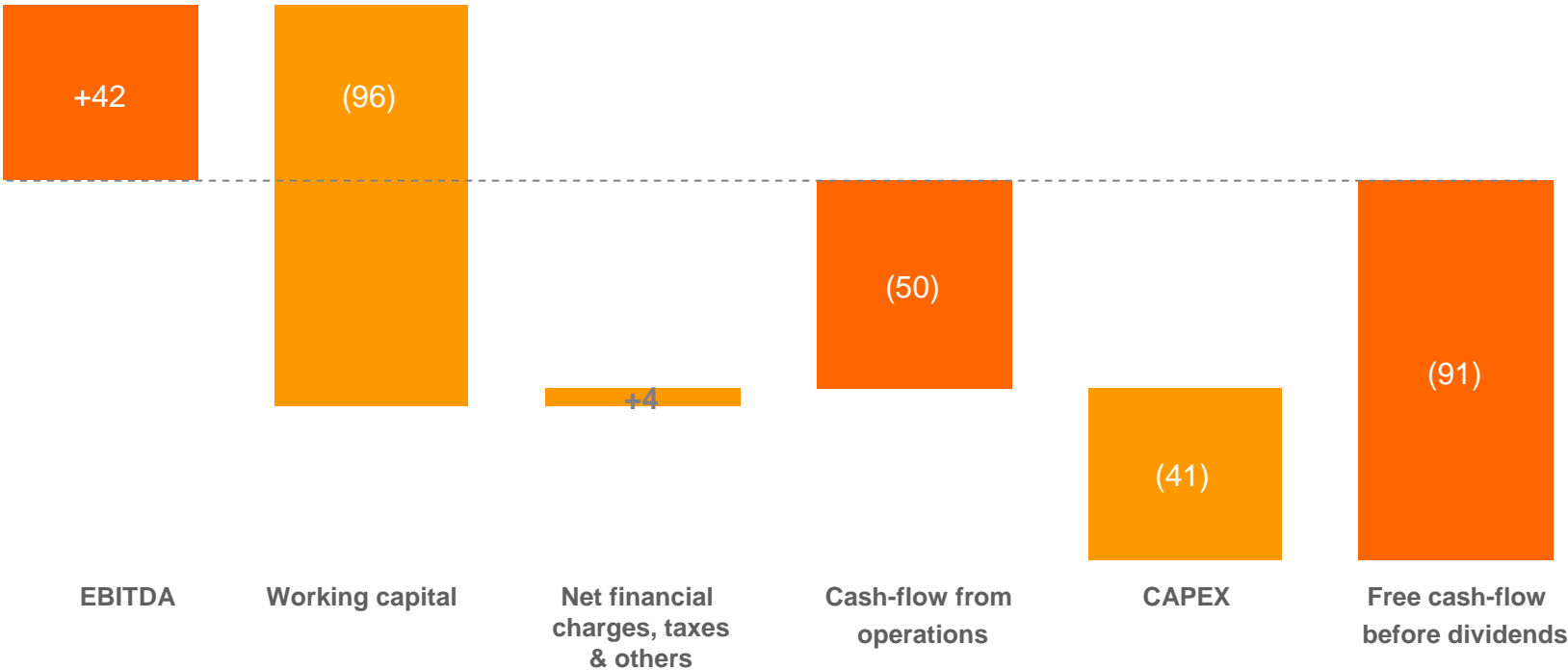
Earnings per share of USD (0.21) in the third quarter of 2012

Financial results

Third quarter cash flow highlights



Free cash flow (USD million)



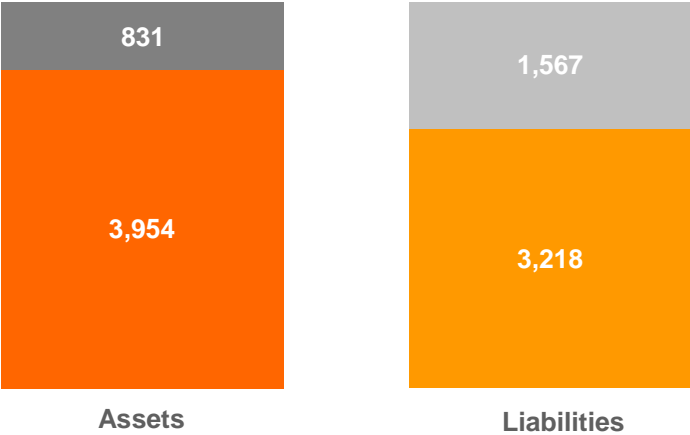
USD 91 million of cash outflow in Q3 2012 compared to USD 15 million of cash outflow in Q2 2012

Financial results

Third quarter balance sheet highlights

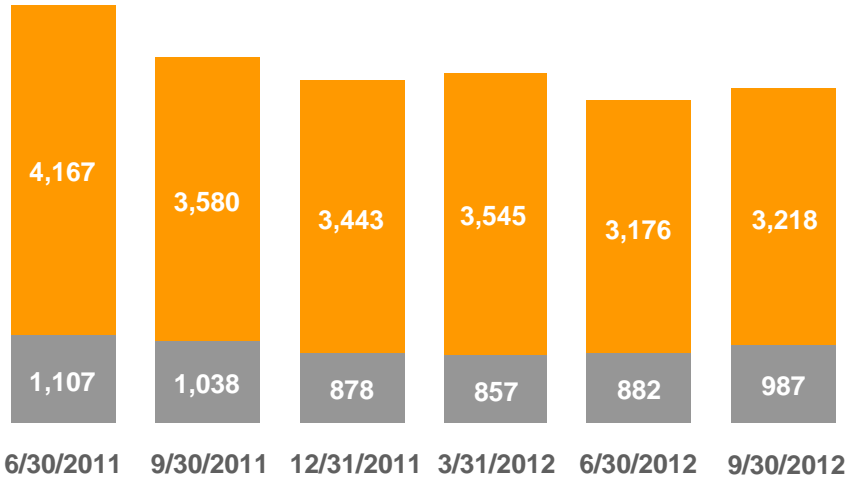


Assets & liabilities (USD million)



- Non-current assets
- Shareholder's equity
- Working capital
- Other net liabilities

Equity & net debt (USD million)



- Net Debt
- Equity

Net debt of USD 987 million representing a gearing of 31%

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Q&A