Full year and fourth quarter 2015

February 10, 2016

aperam

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Forward-Looking Statements

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Introduction & overview

Highlights:

- Health and Safety frequency rate of 1.0x in 2015 compared to 1.1x in 2014.
- Shipments of 1,886 thousand tonnes in full year 2015, a 4% increase compared to shipments of 1,813 thousand tonnes in full year 2014.
- EBITDA of USD 501 million in full year 2015, compared to EBITDA of USD 547 million in full year 2014, including gains from electricity surplus of USD 3 million and USD 57 million in 2015 and 2014 respectively.
- EBITDA of USD 105 million in Q4 2015, compared to EBITDA of USD 108 million in Q3 2015.
- Net income of USD 172 million in full year 2015, compared to net income of USD 95 million in full year 2014.
- Basic earnings per share of USD 2.21 in 2015 compared to USD 1.21 in 2014.
- Cash flow from operations amounted to USD 392 million in 2015 compared to USD 240 million in 2014.
- Net debt of USD 316 million on December 31, 2015, representing a gearing of 14% compared to a net debt of USD 536 million on December 31, 2014.

Prospects:

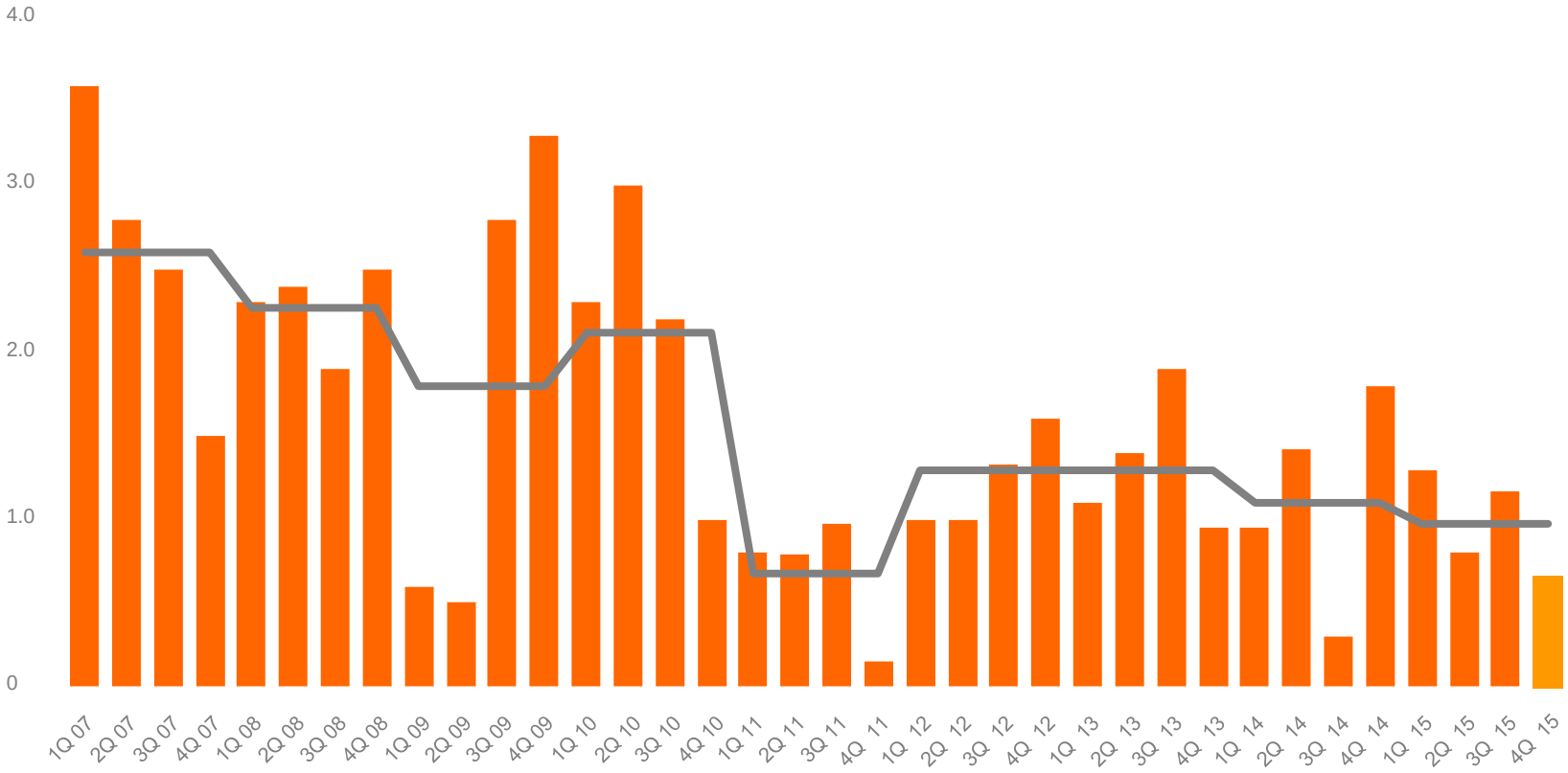
- EBITDA in Q1 2016 is expected to slightly increase compared to EBITDA in Q4 2015.
- Net debt to slightly increase in Q1 2016.

"In 2015, Aperam has continued to improve its operating performance with the best yearly EBITDA over the last 5 years – excluding gains from electricity surplus. This reinforces further our confidence on the contribution of the Leadership Journey® and the Top Line strategy."

Health & Safety

Performance

Lost Time Injury Frequency rate*



Health & Safety frequency rate of 0.7x in Q4 2015

* WorldSteel-standard: Fr = lost time Injuries per 1.000.000 worked hours; based on own personnel and contractors

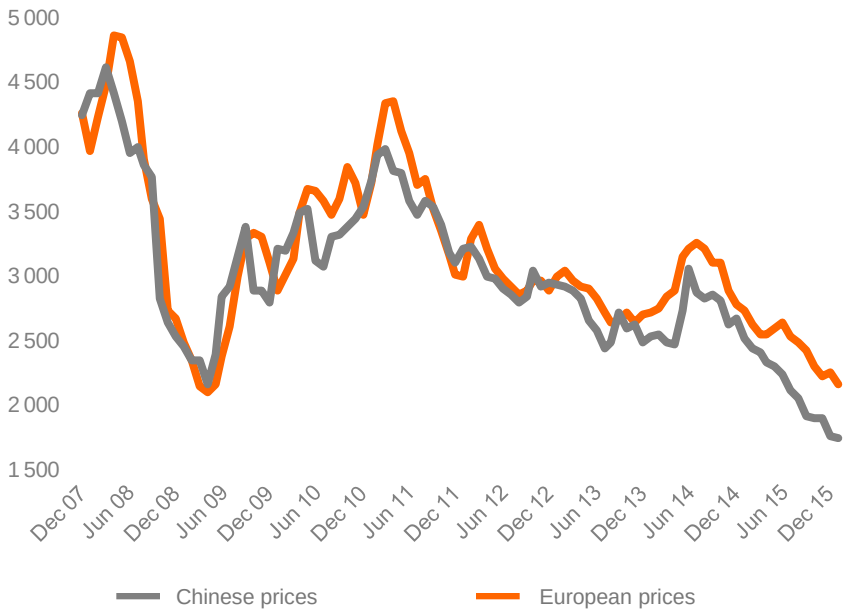
Environment and markets

Environment and markets

Stainless steel prices

Nickel - LME Cash (USD/t)

Chinese versus European CR 304 2B 2mm coil transaction price (USD/t)



Despite the level of Chinese prices reaching its historical low, the European prices have been resilient over 2015

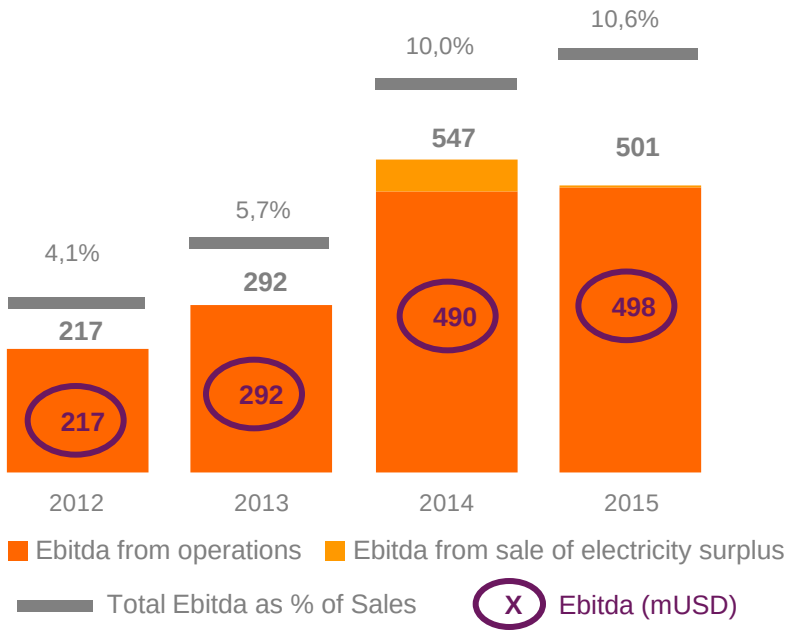
*Source: SBB/Platts

Performance and prospects

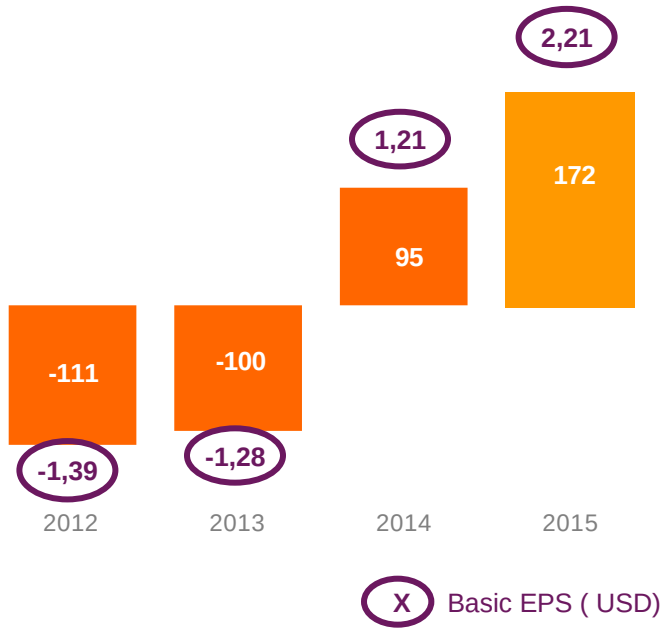
Performance and prospects

Year on Year evolution of profitability

Ebitda evolution (mUSD)



Net result evolution (mUSD)

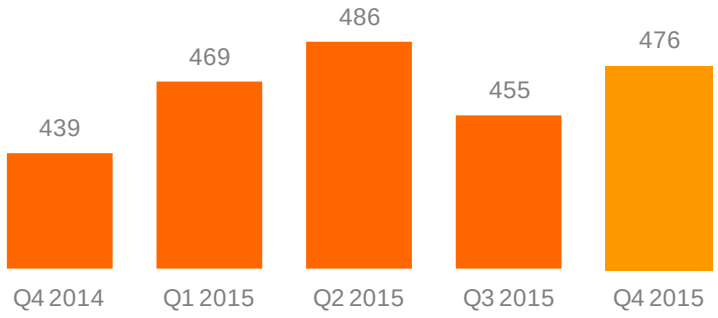


Continuous solid improvement of the operating performance as well as the net result

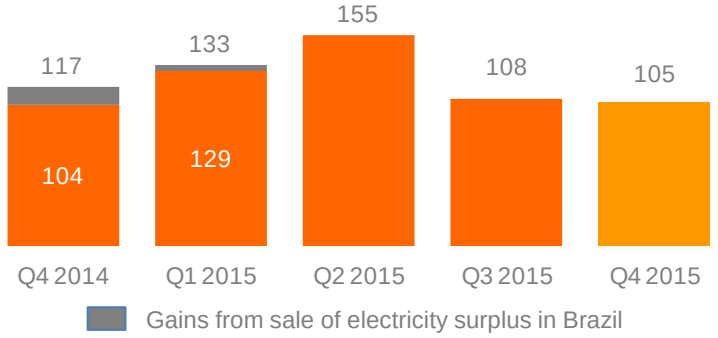
Performance and prospects

Fourth quarter operating performance

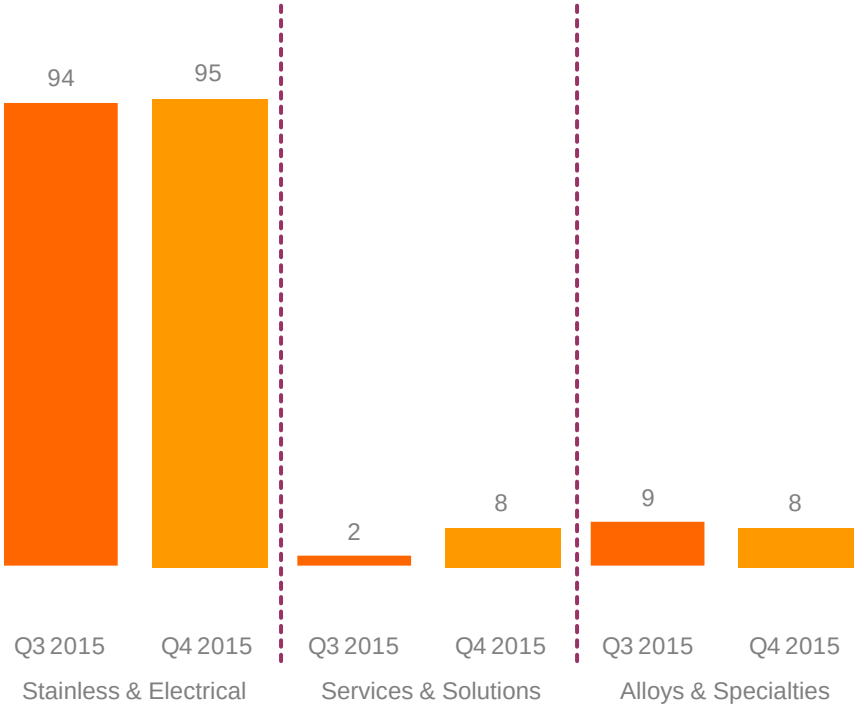
Shipments ('000t)



EBITDA (USD million)



Q4 2015 EBITDA per division (USD million) [1]



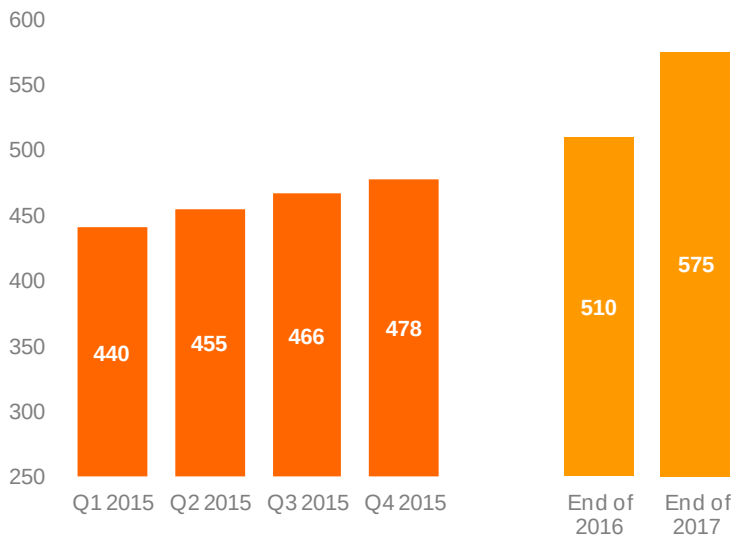
EBITDA of 221 USD/t in Q4 2015 compared to 237 USD/t in Q3 2015

[1] Difference with total Aperam's quarterly Ebitda comes from the Others & Eliminations.

Performance and prospects

Leadership Journey®

Cumulated gains (USD million)



Asset upgrade program launched on best performing assets

Tranche 1
USD52m of Capex
2014 - 2015

- Productivity improvement of the downstream facilities in Genk (CAP2), Gueugnon (CAP10) and Timoteo (Sendzimir Mill #1).
- Upgrade of the Wire Rod mill in A&S, step 1
- Upgrade of GO operations in Brazil with development of HGO

Tranche 2
USD30m of Capex
2015 - 2016

- Upgrade of CAP 2 in Genk
- Upgrade of LC2i in isbergues

Tranche 3
USD30m of Capex
2015 - 2017

- Efficiency and competitiveness improvement of the lines CR6 and BA8 in Gueugnon
- Upgrade of compact box annealing furnaces of the Wire Rod mill in A&S

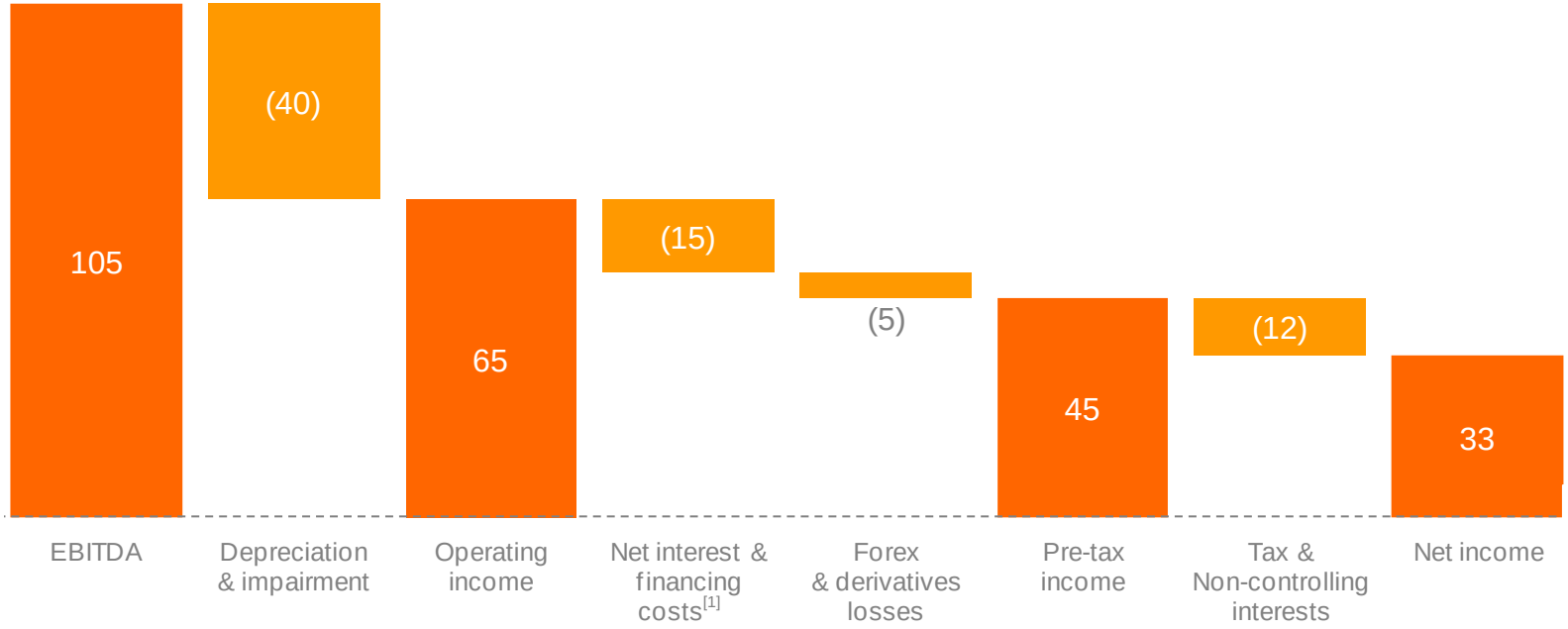
Continuous solid progress on the Leadership Journey reaching USD 478 million at the end of December 2015

Financial results

Financial results

Fourth quarter P&L highlights

EBITDA to net income (USD million)



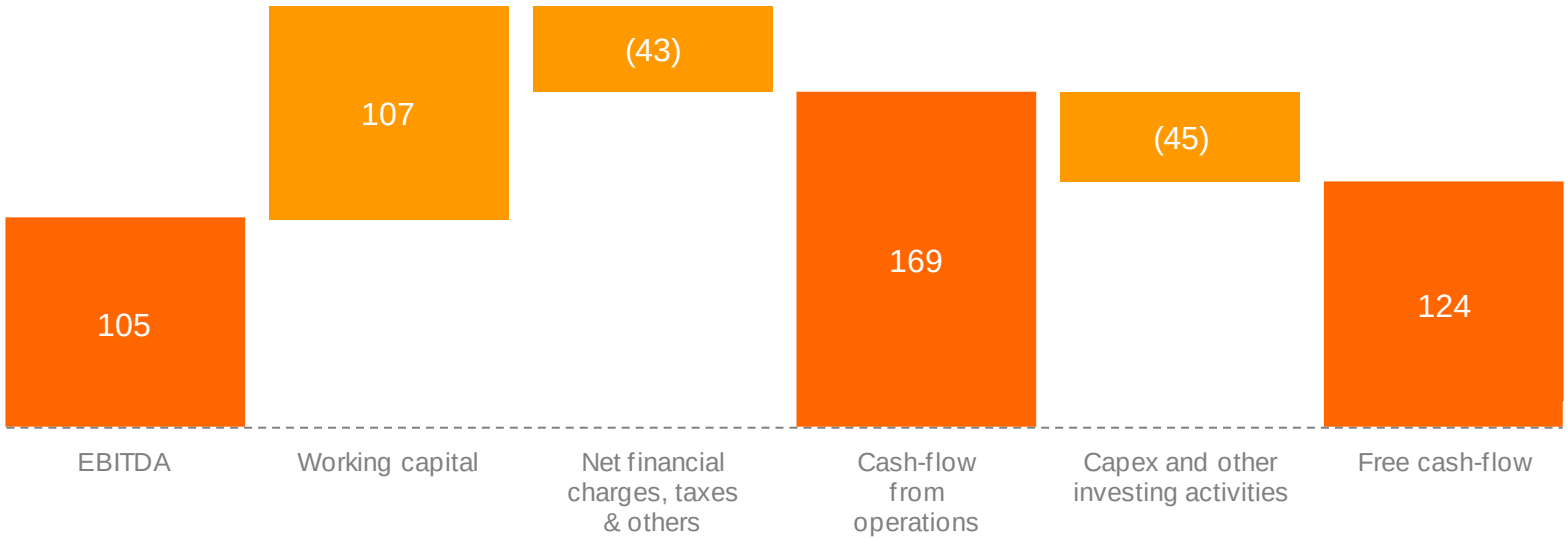
Basic earnings per share of USD 0.42 in the fourth quarter of 2015

[1] Including a loss from other investments of USD 3 million booked on Aperam's minority stake it holds in Gerdau and General Moly.

Financial results

Fourth quarter cash flow highlights

Free cash flow (USD million)

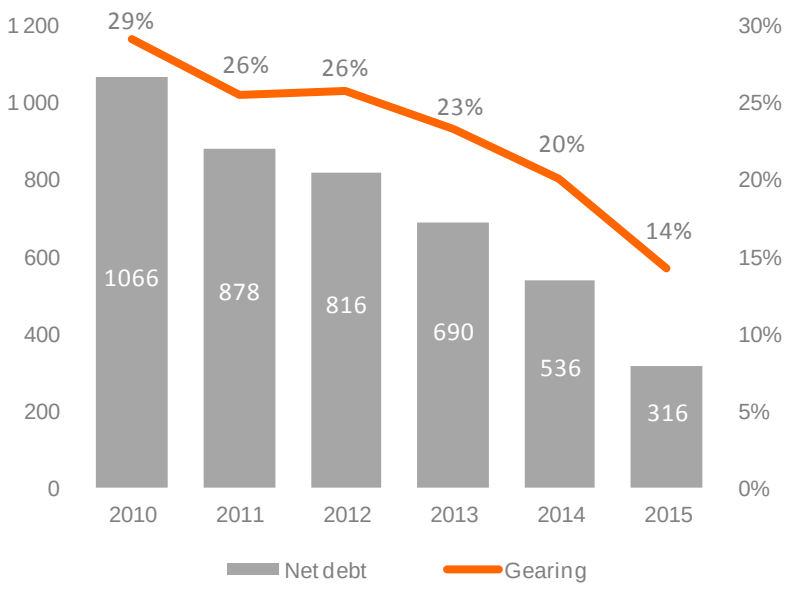


Continued focus on cash with USD 169 million of cash from operations

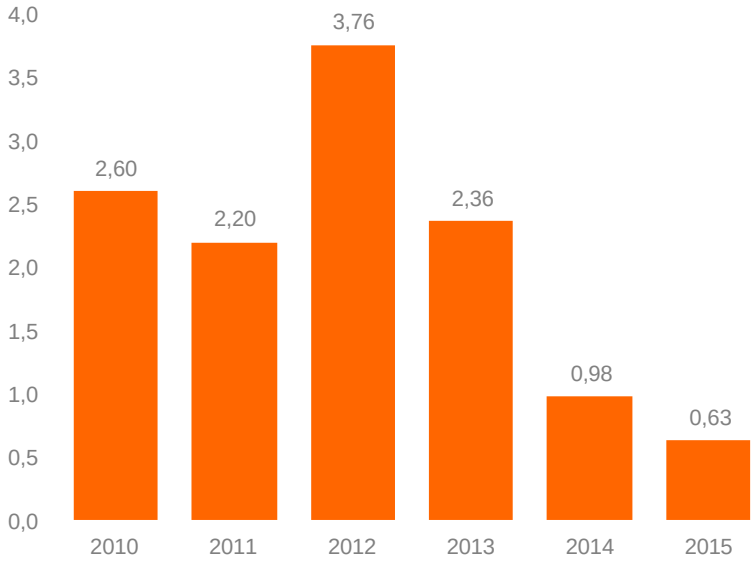
Financial results

Sustainable cash flow from operations across the cycles

Aperam net debt and gearing[1] evolution (USD million)



Aperam Net Debt / Ebitda evolution, x



Healthy Balance Sheet at the end of 2015 with a Net Debt of USD 316 million, representing a gearing of 14% and a Net Debt / EBITDA ratio of 0.6

[1] Debt Gearing defined as Net Debt divided by Equity.
Net Debt / EBITDA is equal to Net Debt at end of the years divided by last 12 month rolling EBITDA

Q&A

Waves Commercial Center,
Metz, France
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