**First quarter 2016** May 4, 2016



#### **Disclaimer**



#### **Forward-Looking Statements**

This document may contain forward-looking information and statements about Aperam and its subsidiaries. These statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, products and services, and statements regarding future performance. Forward-looking statements may be identified by the words "believe," "expect," "anticipate," "target" or similar expressions. Although Aperam's management believes that the expectations reflected in such forward-looking statements are reasonable, investors and holders of Aperam's securities are cautioned that forward-looking information and statements are subject to numerous risks and uncertainties, many of which are difficult to predict and generally beyond the control of Aperam, that could cause actual results and developments to differ materially and adversely from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include those discussed or identified in Aperam's filings with the Luxembourg Stock Market Authority for the Financial Markets (Commission de Surveillance du Secteur Financier). Aperam undertakes no obligation to publicly update its forward-looking statements or information, whether as a result of new information, future events, or otherwise.

#### Introduction & overview



#### **Highlights:**

- Health and Safety frequency rate of 1.1x in Q1 2016 compared to 0.7x in Q4 2015 and 1.0 in 2015
- Shipments of 483 thousand tonnes in Q1 2016, a 1% increase compared to shipments of 476 thousand tonnes in Q4 2015
- EBITDA of USD 112 million in Q1 2016, compared to EBITDA of USD 105 million in Q4 2015
- Net income of USD 49 million in Q1 2016, compared to a net income of USD 33 million in Q4 2015
- Basic earnings per share of USD 0.63 in Q1 2016
- Cash flow from operations amounted to USD 39 million in Q1 2016
- Net debt of USD 338 million on March 31, 2016, representing a gearing of 14% compared to a net debt of USD 316 million on December 31, 2015

#### **Prospects:**

- EBITDA in Q2 2016 is expected to slightly increase compared to EBITDA in Q1 2016
- Net debt to decrease in Q2 2016

"Despite market headwinds, we are pleased to have delivered the best first quarter net result since the spin-off. This makes us confident in the ability of Aperam to improve its performance continuously and capture any opportunity."

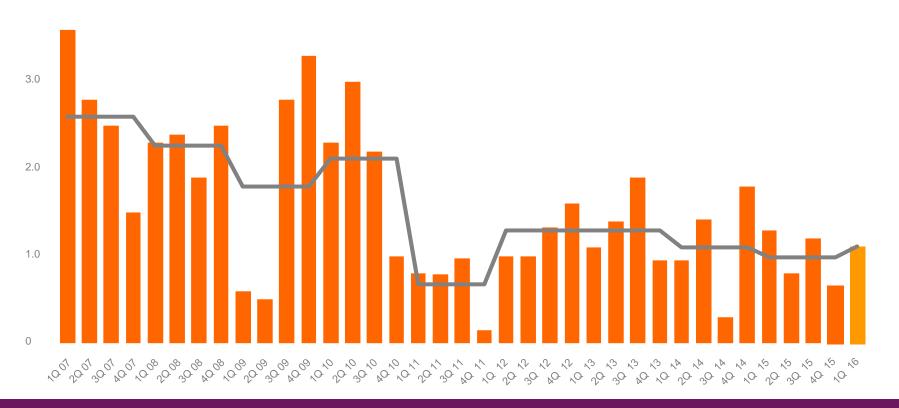
# **Health & Safety**

#### Performance



**Lost Time Injury Frequency rate\*** 

4.0



Health & Safety frequency rate of 1.1x in Q1 2016

<sup>\*</sup> WorldSteel-standard: Fr = lost time Injuries per 1.000.000 worked hours; based on own personnel and contractors



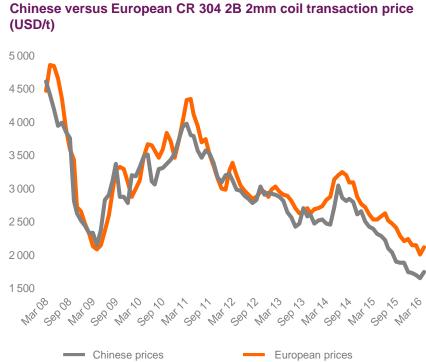
# Environment and markets

#### **Environment and markets**

## Stainless steel prices







The nickel price seems to have reached a trough and has already started to rebound.

Stainless steel prices also seem to have reached a floor.

\*Source: SBB/Platts

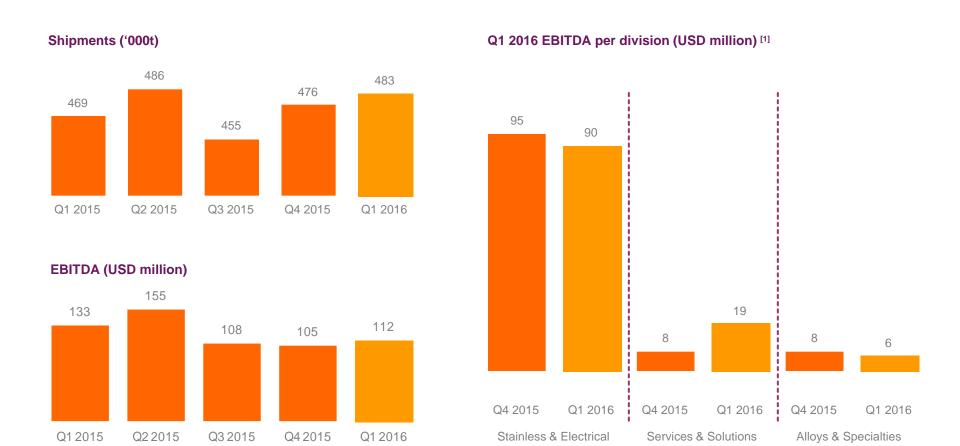


# Performance and prospects

### **Performance and prospects**

# First quarter operating performance





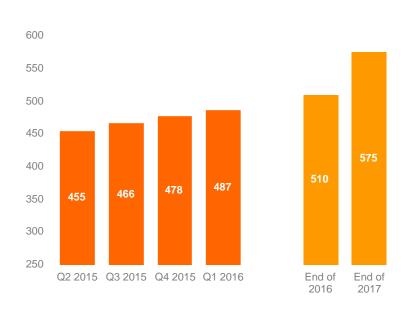
EBITDA of 232 USD/t in Q1 2016 compared to 221 USD/t in Q4 2015

#### **Performance and prospects**

#### Leadership Journey®



#### **Cumulated gains (USD million)**



#### Asset upgrade program launched on best performing assets

Tranche 1 USD52m of Capex 2014 - 2015

- Productivity improvement of the downstream facilities in Genk (CAP2), Gueugnon (CAP10) and Timoteo (Sendzimir Mill #1).
- Upgrade of the Wire Rod mill in A&S, step 1
- Upgrade of GO operations in Brazil with development of HGO

Tranche 2 USD30m of Capex 2015 - 2016

- Upgrade of CAP 2 in Genk
- Upgrade of LC2i in isbergues

Tranche 3 USD30m of Capex 2015 - 2017

- Efficiency and competitiveness improvement of the lines CR6 and BA8 in Gueugnon
- Upgrade of compact box annealing furnaces of the Wire Rod mill in A&S

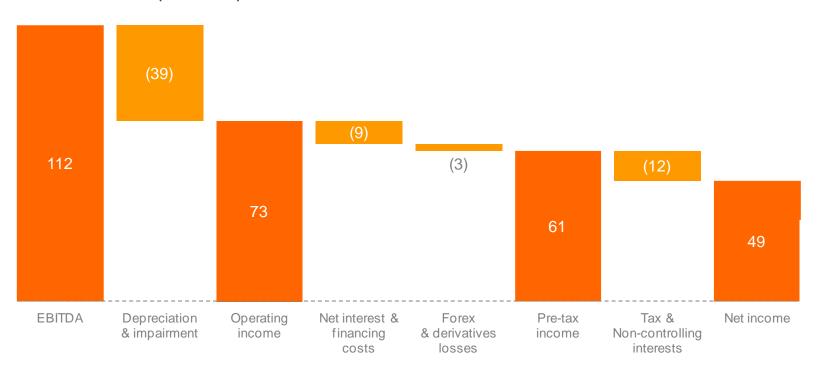
Continuous solid progress on the Leadership Journey reaching USD 487 million at the end of March 2016



# First quarter P&L highlights



#### **EBITDA** to net income (USD million)

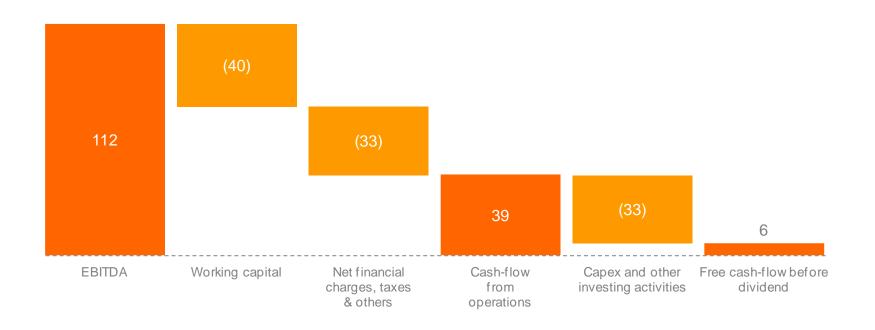


Continuous progress on net results with basic earnings per share of USD 0.63 in the first quarter 2016



# First quarter cash flow highlights

Free cash flow (USD million)

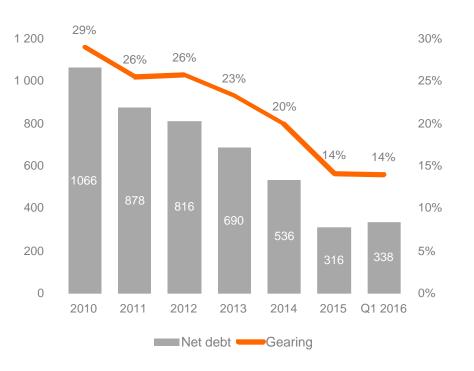


Sustained cash generation from operations with USD 39 million in the first quarter 2016

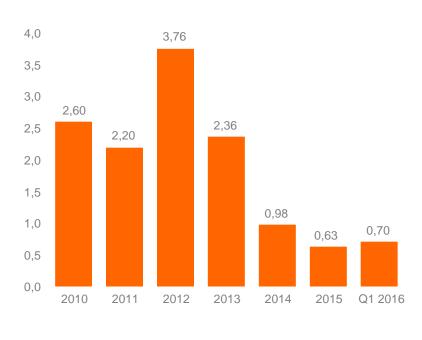


## Sustainable cash flow from operations across the cycles





#### Aperam Net Debt / Ebitda evolution, x



Net debt of USD 338 million, representing a gearing of 14%

# aberam

